Acumatica

The Cloud ERP

Acumatica Construction Edition vs Sage Intacct Construction

Your company is in growth mode, and your current software can no longer keep up. Now you're looking for a construction-specific solution that can meet all your core needs, from job cost accounting, payroll, and project management, to managing your customer relationships.

Plus, you're ready to take advantage of all the benefits that a cloud-native software solution offers – namely, lower IT costs, seamless upgrades, real-time information flows, and accessibility to the system anytime, anywhere, on any device using a standard web browser.

With Acumatica's construction ERP software, you have a complete view of your business at your fingertips, including robust financials, job cost accounting, project management, payroll, inventory, service management, CRM, mobile and more. The Construction Edition has many live, referenceable customers, a few of which are highlighted on the Acumatica public website.

The below chart summarizes why Acumatica Construction Edition delivers superior value to other cloud-native software such as Sage Intacct Construction.

FEATURE	DESCRIPTION	Acumatica	Sage Intacct
BASE FUNCTIONALITY			
Project Accounting	Both systems have solid Project Accounting and Job Costing capabilities for Construction.	●	●
Payroll	Acumatica has native payroll. Intacct requires 3rd party software or 'white-labeled' solution.	●	◔
CRM	Acumatica has embedded CRM. Intacct requires 3rd party software such as Salesforce or Sage CRM.	●	◔
Inventory Management & Warehouse Management	Acumatica has Inventory and Warehouse modules within the suite. Intacct has limited inventory features and lacks WMS.	●	◔
Document Management	Acumatica has embedded Document Management. Intacct requires 3rd party software such as PaperSave or DocLink.	●	◔
Multi-language Support	Based on .NET, Acumatica supports multiple languages, translations, and localizations. Intacct is an English-only system.	●	○

Acumatica Construction Edition vs Sage Intacct Construction

FEATURE	DESCRIPTION	Acumatica	Sage Intacct
ADVANCED CONSTRUCTION FUNCTIONALITY			
Sub-Contract Management	Both Acumatica and Intacct support Sub-Contract Management.	●	●
Revenue Recognition	Both applications support deferred and recurring revenue scenarios.	●	●
Retainage	Both Acumatica and Intacct support retainage requirements. Acumatica offers more options such as negative credits.	●	◔
Procore Integration	Both systems have bi-directional integration with Procore. Acumatica provides a broader scope of integration and synchronization.	●	◔
Change [Order] Management	Both systems support change orders, but Acumatica has a deeper feature set, such as profitability analysis and audit trails back to budgets and commitments for each change.	●	◑
Construction-Specific Project Management	Acumatica has core Project Management. Intacct requires 3rd party software.	●	◔
Service Management	Acumatica has embedded Service Management. Intacct requires 3rd party software such as FieldConnect or Sage Field Operations.	●	◔
Compliance	Acumatica has core Compliance features. Intacct requires 3rd party software.	●	◔
Construction-Specific Reporting *(such as AIA, Bonding, and Substantiated Billing)*	Acumatica has construction-related reporting. Intacct requires an additional report writer.	●	◔
CFMA Benchmarking Tool	Acumatica offers a CFMA subscription to its users. Intacct doesn't offer this benefit.	●	○
TECHNOLOGY PLATFORM			
Cloud Platform	Both applications are genuinely cloud-native.	●	●
Workflow and Alerts	Both systems are strong with automated workflows and alerts.	●	●
Role-Based Dashboards	Both systems feature role-based dashboards.	●	●

Acumatica Construction Edition vs Sage Intacct Construction

FEATURE	DESCRIPTION	Acumatica	Sage Intacct

TECHNOLOGY PLATFORM, CONT.

FEATURE	DESCRIPTION	Acumatica	Sage Intacct
Configurable Reporting	Both products offer user-friendly reporting and KPIs, with the ability to customize reports.	●	●
Open APIs (REST, SOAP)	Both have open APIs based on standard protocols. Acumatica has been a member of the OpenAPI Initiative for several years. Sage is not a member. The OpenAPI Initiative is the organization that sets the standards to which Intacct is trying to meet.	●	◕
Automatic updates	Acumatica (via Always Current Program) and Intacct both offer automatic updates. Yet, Acumatica allows users to decide if/when they want to execute the product update. Intacct users have no choice.	●	◑
Mobile Application	Acumatica can be deployed on mobile devices (phones, tablets). Intacct can be accessed with a browser on any internet-enabled device but doesn't optimize the viewing experience on handheld platforms.	●	◑

CUSTOMER-FRIENDLY BUSINESS PRACTICES

FEATURE	DESCRIPTION	Acumatica	Sage Intacct
Data Ownership & Access	Acumatica's customers can extract data in a relational database format anytime. Intacct users can't directly export data and must use .CSV files.	●	◕
Flexible Pricing Options	Acumatica offers subscription and non-subscription pricing. Intacct only offers subscription pricing.	●	◑
Unlimited Users	Acumatica doesn't charge for employees – or any trading partners – to access the system. Intacct pricing charges by named user.	●	○
Customer "Bill-of-Rights"	Acumatica has a formal, contractual list of rights afforded to customers. Intacct has nothing similar.	●	○
Deployment Options	Acumatica offers a choice to buyers – public cloud, private cloud, and on-prem. Intacct only has a public cloud option.	●	○
Free Access to Online Training for ALL Staff	Acumatica Open University is available to ALL employees of a customer organization. Intacct has online training materials for named users.	●	○

For far too long, the construction industry has been served by software providers who have not invested in modern cloud-based and mobile technology that provides seamless data access anytime, anywhere. These older software solutions are harder to learn, slow down business processes, force teams to enter data manually — and do not deliver the cutting-edge features needed to keep your business moving ahead.

> "I needed a system that my accounting department, which is the heart of the company, could utilize. I also needed a system that could communicate with my scheduling and estimating departments. I was looking for a complete system. I couldn't find exactly what I wanted until we came across Acumatica."

**ANDERSON PINTO, OWNER & CEO
HARTZELL CONSTRUCTION**

BORN IN THE CLOUD AND PROVEN IN THE OFFICE AND THE FIELD

Acumatica Construction Edition is the complete, cloud-based construction and accounting software solution. It is the only software that offers true SaaS multi-tenant technology and a Private Cloud option for firms that require flexible and unique delivery options. Built on the world's best cloud and mobile technology with a unique all-inclusive user licensing model, it enables a complete, real-time view of your business anytime, anywhere. With this easy-to-use software – including powerful financials, job cost accounting, project management, payroll, inventory, service management, CRM, mobile, and more - you'll increase collaboration, streamline time-intensive processes, and improve project visibility and profitability.

> "It was so clear. The first time I saw the user interface of Acumatica, I knew this was the way to go. I remember looking at Intacct's user interface and thinking half of the screen was blank, it wasn't responsive, and I almost needed a magnifying glass just to view the fields."

**CHRIS WILLIAMS, DIRECTOR OF BUSINESS OPERATIONS
INTERACTION ASSOCIATES**

About Acumatica

Acumatica Cloud ERP provides the best business management solution for digitally resilient companies. Built for mobile and telework scenarios and easily integrated with the collaboration tools of your choice, Acumatica delivers flexibility, efficiency, and continuity of operations to growing small and midmarket organizations. **Business Resilience. Delivered.**

Contact us today to get started: 888-228-8300 | acumatica.com

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